

Patent Application
Attorney Docket No.: 57983.000037
Client Reference No.: 13527ROUS01U

EXHIBIT C

Holmes W. Anderson
Senior Patent Counsel
Intellectual Property Law Group
600 Technology Park Drive, MS E65-60-403
Billerica, Massachusetts 01821-5501
Direct 978-288-6997 Fax 978-288-6543 (ESN 248)
hoanders@nortelnetworks.com

NORTEL NETWORKS

November 6, 2000

VIA FACSIMILE 202-778-2201, ORIGINAL NOT SENT

Thomas E. Anderson, Esq.
Hunton & Williams
1900 K Street, N.W., Floor 11
Washington, DC 20006-1109

Re: Patent Application for Invention Disclosure No. 13527ROUS01U entitled Domain-
Constrained Optical Route Flooding System for Optical UNI and Optical VPN Services

LOB: Service Provider & Carrier
Nortel Responsible Attorney: Holmes W. Anderson

Dear Tom:

Nortel Networks would like to retain your firm to prepare and file in the United States Patent and Trademark Office (USPTO), by no later than the above-referenced filing date, a U.S. patent application directed to the invention disclosed in the above-referenced and enclosed invention disclosure. The application should be prepared with the highest level of quality, following the Nortel Networks guidelines, and consistent with our desire that the total fees associated with the preparation of the application be about \$8500, exclusive of drawing(s) and USPTO filing fees. In the event you do not feel that these expectations can be met for any reason, please call me immediately so that we can discuss the matter.

The inventor named on the first page of the invention disclosure is usually the principal inventor and the main person you will work with in preparing the application. That person is expecting to be contacted, and should be contacted within the next 7 to 10 days by you to discuss the logistics for preparing the application, including the development of a schedule that will ensure the application is prepared and filed by the above-referenced filing date. (If the inventor named on the first page of the invention disclosure is not the principal inventor, then the other inventors should be contacted with the 7 to 10 day period for the same purpose.) The other inventor(s), if there are any, should also be contacted to assure they are in fact inventors and to obtain their comments, including their comments with respect to the draft(s) of the application. When talking to the inventor(s) please be sure to discuss at least the following two inventor duties and what they mean: (1) the need to obtain and include sufficient information in the application to enable one skilled in the art to practice the invention without undue experimentation and (2) the duty of disclosure.

Thomas E. Anderson, Esq.
Hunton & Williams
November 6, 2000
Page - 2 -

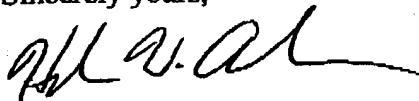
Prior to meeting with the inventor(s) and beginning work on the application, you should review both the invention disclosure and the enclosed Invention Summary. Although the application is to cover what is contained in the invention disclosure, it should as a minimum focus on disclosing and claiming the broad aspects of the invention described in the enclosed Invention Summary. By no means, however, should the Invention Summary limit the focus of the application, especially as the specifics of the case require. To the extent the focus of the application and the drafting strategy are not clear, you should contact me at the above number. Questions pertaining to substantive issues associated with the application should also be addressed with me while administrative issues associated with the application should be addressed with Diana Gordon at 978-288-6509. Please be sure that all communications associated with the application, including billing statements and communications, and the application itself reference the above-referenced disclosure number.

Please send Diana Gordon and the inventors a first draft of the application thirty (30) days prior to the filing deadline. Additionally, please send a substantially complete and final draft of the application to Diana Gordon at least ten (10) business days prior to the above-referenced filing date to provide Nortel Networks' IP Law Group sufficient opportunity to review the application prior to filing. In conjunction with sending the substantially complete and final draft of the application, please be sure to provide a completed Nortel Networks Outsource's Patent Application Checklist for the application. You should seek to obtain the signatures on the formal papers from all inventors directly. The Nortel Networks Outsourcing personnel will only be able to assist you in this regard in exceptional circumstances.

Upon filing the application with the U.S.P.T.O., immediately fax a copy of your cover letter to the U.S.P.T.O. to Diana Gordon, so that we know immediately when, and have a record that, the application has been filed. Thereafter, please send Diana Gordon a hardcopy of the application as filed along with an electronic copy in Microsoft Word 6.0 readable format on a 3 1/2" floppy disk.

Should you have any questions, please call me at the above number or Diana Gordon at 978-288-6509.

Sincerely yours,



Holmes W. Anderson
Senior Patent Counsel

HWA/cmm
Enclosures